**Laptops Sales Analysis Queries**

1. Which are the top 20 laptop configurations that were sold in 2015? Make the ‘20’ dynamic.

2. For these top ‘20’ laptops, has the average price varied with time?

3. Are average prices for these top ‘20’ laptops consistent across all the 15 stores? (Use laptops as filters)

4. Does laptop sales vary by Month OR Day of the month? (e.g.: More Sales in December or Low Sales at the end of the Month)

5. Do stores with lower average pricing also sell more?

6. Reduce the 864 Configurations to 32 Configuration groups. Do this by making High-Low groups for each of the 5 configuration parameters. How does the average price for these 32 configurations differ from each other? (Hint: Use Combined Fields)

7. On average how far do customers travel to buy laptops? (Create the distance between Customer and Store and calculate the average distance travelled at an overall level as well as for each store.

Distance = sqrt[square (COSX-OSX) + square(COSY-OSY)]

8. Does store proximity help in increasing sales of the store?

9. Create a Store-view dashboard to include worksheets related to Store numbers (Use interactive filter)

10. How does the Story look?